



Dhananjay Sharma,
Founder & MD,
Intelenergi Global Pvt. Ltd.

He is a dynamic, result-oriented professional with over 20 years of diverse entrepreneurial expertise, comprehensive business knowledge and ability to make meaningful contributions at a senior management level, experienced in roles involving management, marketing, business development, channel distribution and sales, across the Middle East, India(SAARC), Asia and Pacific. Dhananjay specializes in Country Management, Business Development, Channel Management and Corporate Accounts, Brand building, Market penetration, P&L Manager, team building.

DURASOL ENERGI FROM INTELENERGI GLOBAL Cutting Edge Energy Storage Solutions Built with Industry Experience

According to a report published by Allied Market Research, the global energy storage systems market size is projected to reach \$435.4 billion by 2030, growing at a CAGR of 8.3% till 2030. Over the past decade, energy storage solutions have evolved and are not only limited to non-renewable kinds of solutions and products. With emergence of advanced engineering in the solar sector, many solution providers have added it their service portfolio, catering to the global demands. However, technology does not always go hand in hand with expertise and experience when it comes to the energy solutions industry as solution providers need to have access to information on specific conditions required for specific geographies. It has become necessary for the solution providers to have proper topographical information about geographies they are working on. Intelenergi Global from Haryana is one of the very few solution providers who have entered the market only after gaining proper industry experience and having expertise in both battery and solar back-up solutions.

The company works on a broader vision to have a holistic impact and add value to the energy storage industry as a whole. "We are working on energy storage where electricity can be saved, used and excess if any can be sent back to national grid that is how exactly the government is working right now. So, this would help support national grid, tap abundance solar energy and improve the quality of life of millions of people", mentions Dhananjay Sharma, Founder & MD, Intelenergi Global. .

Extended Range of Solutions

Intelenergi brings various kinds of energy storage solutions from different energy segments and is able to cater to a huge volume of demand not only on a native scale, but also globally. With the most advanced Lithium ion configuration, the company provides back-up system solutions and the solar segment it has successfully executed more



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than 5 MWp of rooftop solar and solar hybrid solutions. The Master Solar PCU product by Intelenergi is one of the unique products that combines the solutions to a whole set of requirements. When it comes to farming and agriculture, the company has improved both electrical and solar solutions for the purpose of irrigations.

The company believes in being abreast with the modern technologies and trends in order to achieve sustenance in the market. With more than 20 years of industry experience, the founder is very well aware of the technological trends that are prevailing in the market. This is the reason why he has incorporated Artificial Intelligence (AI) into all the solutions processed by the company. "The integration of AI into the solutions has changed the game altogether. Automated processes as when to charge, how to charge and how much power needs to be consumed is visible in the customer user interface. But only this is

Operational Excellence

The company wants to improve the quality of life globally by providing innovative & sustainable solutions. It wants to be a trusted and profitable organization providing sustainable solutions that improve the quality of life for people and the society. The team is committed to creating value for its investors and stakeholders through developing Best-in-Class renewable energy projects aided by the experienced technical team and its worldwide experience in various emerging markets.

not enough. We have also taken care of the factor of affordability when it comes to the consumers at large. The three primary aspects that the company takes care of is advanced technology, reliability and affordability", states the Founder & MD, Dhananjay Sharma.

Looking at the Future

Intelenergi is currently involved in heavy R&D for developing solutions in the non-renewable sector. It is developing a battery management system for the EV industry of India which has been a matter of concern for the OEMs. "Our operations are currently spread in over 30 countries that include countries in Asia, Middle East and Africa. We look forward to develop patented technology and localize manufacturing in the countries we operate in the coming years", concludes Dhananjay Sharma, Founder & MD.. [ASO](#)